

AMBASSADORS SOUGHT - UNLIMITED COMMISSION OPPORTUNITY

Overview of Phase 2

Phase 2 helps B2B technology companies launch into the UK market.

Our clients are ready to grow internationally and considering hiring a local team in the UK as a starting point. However, they recognise the risks and costs involved with hiring one or more people, which is making them delay their decision. Phase 2 delivers their UK launch with a two-year programme that has worked time and again.

Partners in local markets

We are looking to work with a selected number of partners who have a presence in their local market, and good connections to the types of clients that Phase 2 helps - i.e., B2B technology companies who are ready to expand overseas.

Our partners are often:

- **Sales agents** – introducing companies and referring business in return for a commission
- **Sales coaches** – advising founders and VP, sales on growth strategy
- **Early-stage investors** – who specialise in B2B technology companies

Commissions available

Phase 2 pays for all successful referrals to our UK launch programme. Successful partners can earn significant, six-figure commissions each year.

What you need to do

There are 5 steps that need to be taken:

1. Find qualified leads
2. Carry out initial “fit call”
3. Set up sales call with Head Office
4. Send proposal
5. Follow up and close deal

What help you will get

Phase 2 supports its partners in the following ways:

- Help finding new leads through a managed LinkedIn service and emailing system
- Templates of messaging that deliver results, and objection handling for calls
- Collateral in the form of website, brochure, downloads and content to share on social media
- Senior people available on sales calls as required
- Written proposals to send
- CRM system to facilitate activities and opportunity management

Contact details



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